## **BALANCE SHEET**

Quarter 2/ 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		696,791,716,771	576,132,811,032
I. Cash and cash equivalents	110		12,858,197,197	36,210,391,791
1. Cash	111		12,858,197,197	36,210,391,791
2. Cash equivalents	112		-	-
II. Short-term financial investments	120		195,267,290,570	104,223,964,741
1. Short-term investments	121		202,550,305,759	111,506,979,930
Provision for devaluation of short-term security investments	129		(7,283,015,189)	(7,283,015,189)
III. Receivables	130		166,839,834,050	133,420,487,547
Trade accounts receivables	131		73,620,698,450	65,614,618,849
2. Advances to suppliers	132		26,857,513,541	7,341,544,375
3. Short-term internal receivables	133		-	-
Receivable in accordance with contracts in progress	134		-	-
5. Other receivables	135		66,764,764,082	60,867,466,346
Provision for short-term bad receivables	139		(403,142,023)	(403,142,023)
IV. Inventories	140		318,571,127,385	299,757,718,522
1. Inventories	141		322,832,203,034	304,018,794,171
2. Provision for devaluation of inventories	149		(4,261,075,649)	(4,261,075,649)
V. Other short-term assets	150		3,255,267,569	2,520,248,431
Short-term prepaid expenses	151		672,605,041	15,600,000
2. VAT deductible	152		-	-
Tax and accounts receivable from State budget	154		-	-
4. Other short-term assets	158		2,582,662,528	2,504,648,431
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		1,292,302,368,119	1,269,881,108,733
I. Long-term receivables	210		185,000,000,000	100,000,000,000
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218		185,000,000,000	100,000,000,000
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		715,927,409,213	749,377,401,483
1. Tangible fixed assets	221		660,109,012,085	695,215,953,046
- Historical cost	222		1,543,707,306,762	1,543,288,533,997
- Accumulated depreciation	223		(883,598,294,677)	(848,072,580,951)
2. Finance leases fixed assets	224			-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		2,150,171,393	2,320,408,884
- Historical cost	228		4,672,342,397	4,672,342,397
- Accumulated depreciation	229		(2,522,171,004)	(2,351,933,513)
4. Construction in progress expenses	230		53,668,225,735	51,841,039,553
III. Property investment	240			
- Historical cost	241			
- Accumulated depreciation (*)	242		250 261 651 602	404.024.027.
IV. Long-term financial investments	250		372,361,671,693	404,034,975,773
1. Investment in subsidiaries	251		240,000,000,000	240,000,000,000
2. Investment in joint-venture	252		249,800,000,000	249,800,000,000
3. Other long-term investments	258		139,069,902,595	170,743,206,675
4. Provision for devaluation of long-term finance investment	259	-	(16,508,230,902)	(16,508,230,902)
V. Other long-term assets	260		19,013,287,213	16,468,731,477
1. Long-term prepaid expenses	261		18,861,151,623	16,344,384,477
2. Deferred income tax assets	262		152 125 500	124 247 000
3. Others	268		152,135,590	124,347,000
VI. Goodwill	269		1 000 004 004 000	1.04/.043.040.=/=
TOTAL ASSETS	270		1,989,094,084,890	1,846,013,919,765

CAPITAL SOURCE	Code Note		Ending Balance	Beginning Balance	
A. LIABILITIES (300= 310+330)	300		413,366,903,736	196,578,738,267	
I. Short-term liabilities	310		383,462,743,236	168,059,719,977	
Short-term borrowing and debts	311		228,169,842,000	90,035,038,000	
2. Trade accounts payable	312		4,478,646,470	34,697,930,452	
3. Advances from customers	313		3,787,371,311	5,121,521,684	
Taxes and liabilities to State budget	314		7,657,344,048	12,741,217,824	
5. Payable to employees	315		2,012,413,000	1,738,000	
6. Payable expenses	316		7,519,186,069	15,982,101,469	
7. Accounts payables	317				
Payable in accordance with contracts in progress	318				
9. Other short-term payables	319		129,837,940,338	9,480,172,548	
10. Provision for short-term liabilities	320				
11. Bonus and welfare fund	323				
II. Long-term liabilities	330		29,904,160,500	28,519,018,290	
Long-term accounts payables-Trade	331				
2. Long-term accounts payables-Affiliate	332				
3. Other long-term payables	333				
4. Long-term borrowing and debts	334		23,477,076,000	22,670,247,000	
5. Deferred income tax	335				
Provision for unemployment allowance	336		6,427,084,500	5,848,771,290	
7. Provision for long-term liabilities	337				
B. OWNER'S EQUITY (400= 410+430)	400		1,575,727,181,154	1,649,435,181,498	
I. Capital sources and funds	410		1,567,808,527,037	1,648,333,193,633	
1. Paid-in capital	411		1,419,258,000,000	1,419,258,000,000	
2. Capital surplus	412				
3. Other capital of owner	413				
4. Treasury stock	414		(5,540,477,288)	(5,540,477,288)	
5. Assets revaluation difference	415				
Foreign exchange difference	416				
7. Investment and development fund	417		5,108,129,297	5,286,454,297	
8. Financial reserve fund	418		24,143,137,255	13,642,280,850	
Other fund belong to owner's equity	419				
10. Retained profit	420		124,839,737,773	215,686,935,774	
11. Capital for construction work	421				
II. Budget sources	430		7,918,654,117	1,101,987,865	
2. Budgets	432		7,918,654,117	1,101,987,865	
3. Budget for fixed asset	433				
C. MINARITY INTEREST	439				
TOTAL RESOURCES	440		1,989,094,084,890	1,846,013,919,765	

## OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance	
Operating lease assets		24	0	0	
2. Goods held under trust or for processing			0	0	
3. Goods received on consignment for sale		T	0	0	
4. Bad debts written off			4,947,965,319	4,983,132,519	
5. Foreign currencies:					
+ USD		T	25,934.37	25,934.37	
+ EUR		T			
6. Subsidies of state budget			0	0	

## **INCOME STATEMENT**

**Quarter 2/2010** 

Unit: VND

Items	Code	Note	Accumulation			
items			Current year	Previous year		
1	2	3	6	7		
1. Sales	01		394,581,158,515	771,806,590,806		
2. Deductions	02		405,201,088	1,189,456,406		
3. Net sales and services	10		394,175,957,427	770,617,134,400		
4. Cost of goods sold	11		261,691,193,784	567,746,371,725		
5. Gross profit	20		132,484,763,643	202,870,762,675		
6. Financial income	21		22,954,854,161	31,829,636,322		
7. Financial expenses	22		12,171,163,269	(21,476,543,791)		
Include: Interest expense	23		11,839,029,661	7,706,175,323		
8. Selling expenses	24		6,533,055,433	14,677,134,341		
9. General & administrative expenses	25		11,765,576,846	18,771,843,554		
10. Net operating profit	30		124,969,822,256	222,727,964,893		
11. Other income	31		157,557,015	4,851,018,023		
12. Other expenses	32			1,678,268,549		
13. Other profit	40		157,557,015	3,172,749,474		
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		125,127,379,271	225,900,714,367		
16. Current corporate income tax expenses	51		8,252,203,039	15,883,586,260		
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		116,875,176,232	210,017,128,107		
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		116,875,176,232	210,017,128,107		
19. EPS (VND/share)	70					

## **CASH FLOW STATEMENT**

As at June 30, 2010 (Indirect method)

Unit: VND

Items	Code	N	Accumulation		
		Note	Current year	Previous year	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Profit before tax	01		125,127,379,271	225,900,714,367	
2. Adjustment in accounts					
Fixed assets depreciation	02		36,073,687,767	72,287,440,151	
Provisions	03		-	(29,766,779,279)	
Unrealized foreign exchange difference loss/gain	04		-		
Loss/gain from investments	05		(12,722,563,406)	(33,612,417,223)	
Interest expenses	06		11,839,029,661	7,706,175,323	
3. Operating profit before the changes of current capital	08		160,317,533,293	242,515,133,339	
Changes in accounts receivable	09		(33,497,360,600)	16,799,750,067	
Changes in inventories	10		(18,813,408,863)	(66,450,955,268)	
Changes in trade payables	11		(43,140,476,765)	(188,551,380,437)	
Changes in prepaid expenses	12		(3,173,772,187)	(7,616,712,145)	
Paid interest	13		(11,386,688,751)	(7,689,960,977)	
Paid corporate income tax	14	<u> </u>	(13,738,837,115)	(3,655,797,939)	
Other receivables	15	<u>                                     </u>	-	27,602,750	
Other payables	16		(6,991,469,166)	(696,299,897)	
Net cash provided by (used in) operating activities	20		29,575,519,846	(15,318,620,507)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(2,623,695,497)	(54,853,424,035)	
Cash received from liquidation or disposal of capital assets and other long-term assets	22	]	122,380,952	153,000,000	
Cash paid for lending or purchase debt tools of other companies	23		(337,333,077,456)	(485,536,866,776)	
Withdrawal of lending or resale debt tools of other companies	24		136,434,751,837	354,501,081,365	
5. Cash paid for joining capital in other companies	25		-	(4,800,000,000)	
Withdrawal of capital in other companies	26		56,528,303,870	-	
7. Cash received from interest, dividend and distributed profit	27		12,600,182,454	31,366,420,731	
Net cash used in investing activities	30		(134,271,153,840)	(159,169,788,715)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:		<del> </del>			
Cash received from issuing stock, other owners' equity	31	11			
Cash paid to owners' equity, repurchase issued stock	32			(5,540,477,288)	
Cash received from long-term and short-term borrowings	33		210,134,804,000	343,648,696,000	
4. Cash paid to principal debt	34		(71,193,171,000)	(288,386,342,000)	
5. Cash paid to financial lease debt	35		-	-	
6. Dividend, profit paid for owners	36		(57,598,193,600)	(309,085,000)	
Net cash (used in) provided by financing activities	40		81,343,439,400	49,412,791,712	
Net cash during the period	50	<u> </u>	(23,352,194,594)	(125,075,617,510)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		36,210,391,791	161,286,009,301	
Influence of foreign exchange fluctuation	61				
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		12,858,197,197	36,210,391,791	